

Q. Welcome... Can you please tell me about yourself and your role within your organization?

<-- NAC: Implementation -->

Q. When I mentioned the word NAC (Network Access Control / Network Admission Control), what does that mean for you and most importantly what is your role with this technology?

Response:

Q. In today's market, Cisco Systems is leading the NAC forefront ... Can you give an overview how your NAC solution is implemented in the organization?

Response:

Q. What was some of the driving factors in implementing end-point security? Was there any certain incident or management direction that enforce the decision in your organization?

Response:

Q. A common question I hear is Should I invest in a current NAC solution market for my organization or should I wait? What is your input on this?

Response:

<--NAC: Enforcement -->

Panel Lead: In talking about Network Access Control, it is hard not to talk about posture assessments and remediations... one of the biggest features of NAC.

Q. One of the hardest parts of implementing a NAC solution is defining a manageable yet effective set of compliance-checking, enforcement and remediation policies. Upon initial deployment, what types of checks were performed at your organization? Has this changed since the initial stages?

Response:

Q. How has the posture assessments enforcements affected the end clients? Was it successful or a failure at first? Has this changed after time?

Q. Have there been any limitations with your NAC Solution on the clients side?

Response:

<--NAC: Remediation -->

Q. When speaking about Network Remediation... How are your policies setup for users, devices, and location? Are they all setup the same or different in the way they access your NAC segment?

Q. If a device is deemed non-compliant with your organization's security policies, how are users access privileges handled? Is immediate remediation required? If so, what types of warnings are displayed to users?

Response:

Q. Migrating to a NAC solution requires a great deal of planning and education of IT and security personnel and end users as it is a naturally disruptive technology. Users previously granted broad network privileges will be "unsettled" by messages that they have either been denied access or have had privileges restricted. What kind of challenges have you been faced with so far?

Response:

Q. NAC Failures: No implementation plan is complete until you have figured out how to smoothly handle any problems with the NAC system itself. In your organization... How are users effected if any NAC component fails or is mis configured?

Response:

<-- NAC: Challenges-->

Q. With the NAC solution implemented and enforced on the network... What challenges have you faced?

Response:

Q. Speaking of challenges, let me give you a scenario that VCU could easily face or if not have already faced... Clean Access (Cisco NAC Solution) is installed on a certain part of your local network segment and for all the PC's on the segment. The end user decides to bypass this security mechanism by plugging into the back of a VOIP phone ... Hence receiving an DHCP address and getting onto a non-clean access network.

Have you guys had one isolated issue or challenge such as the one I mentioned that you could point out? If so, how did you address it?

Response:

<--NAC: Experience/Advice -->

Q. In the beginning... What kind of resistance have you faced with supporting NAC in your environment? Is there any suggestions that you would give for someone taking on that task?

Response:

Q. After you had your NAC solution running for a while on the network, what was one of the features that you like the best about Network Access Control?

Response:

Q. Are there any disappointments or features that you wished your NAC Solution could do a better job at? If so, what?

Response:

Q. Do you have any advice for management that is considering purchasing and deploying a NAC Solution?

Response:

Q. Are there any posture assessments checks that you would recommend for someone just starting out with NAC that might be helpful to incorporate?

Response:

Q. In closing... If you could do network access control over again with the pros and cons associated with it... Would you do it again?

Response: